



WASHINGTON METROPOLITAN AREA TRANSIT AUTHORITY  
600 Fifth Street, NW, Washington, DC 20001-2651

**AMENDMENT OF SOLICITATION / MODIFICATION OF CONTRACT**

1. AMENDMENT/MODIFICATION Amendment No. 003		2. EFFECTIVE DATE (Same as block 17)	
3. ISSUED BY PURCHASING SECTION Office of Procurement and Materials Charmyne Reid – (202) 962-1476		4. ADMINISTERED BY (If other than block 3)	
5. CONTRACTOR NAME AND ADDRESS  (Street, city, county, state, and Zip Code)		6. FORM TYPE (Check only one) <input checked="" type="checkbox"/> Amendment Of Solicitation No. CQ18079 Date <u>12/14/17</u> (See block 7)  <input type="checkbox"/> MODIFICATION OF CONTRACT NO. Date _____ (See block 9)	
7. <input checked="" type="checkbox"/> <b>THIS BLOCK APPLIES ONLY TO AMENDMENTS OF SOLICITATIONS</b> The above numbered solicitation is amended as set forth in block 10. The hour and date specified for receipt of Offers <input type="checkbox"/> extended, <input checked="" type="checkbox"/> is not extended. Offerors must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation, or as amended, by one of the following methods; (a) By signing and returning <u>1</u> copies of this amendment; (b) by acknowledging receipt of this amendment on each copy of the offer submitted; or (c) by separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE ISSUING OFFICE PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If, by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided such telegram makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.			
8. ACCOUNTING AND APPROPRIATION DATA (If required)			
9. THIS BLOCK APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS <input type="checkbox"/> This Change Order is issued pursuant to _____ The Changes set forth in block 10 are made to the above numbered contract/order. <input type="checkbox"/> The above numbered contract/order is modified to reflect the administrative changes (such as changes in paying office, appropriation data, etc.) set forth in block 10. <input type="checkbox"/> Supplemental Agreement is entered into pursuant to authority of It modifies the above numbered contract as set forth in block 10.			
10. DESCRIPTION OF AMENDMENT/MODIFICATION  This Amendment transmits Clarifications and Interpretations to RFP CQ18079.  Except as provided herein, all terms and conditions of the document referenced in block 6, as heretofore changed, remain unchanged and in full force and effect.			
11. <input type="checkbox"/> CONTRACTOR/OFFEROR IS REQUIRED TO SIGN THIS MODIFICATION AND RETURN _____ COPIES TO ISSUING OFFICE.		<input type="checkbox"/> CONTRACTOR/OFFEROR IS NOT REQUIRED TO SIGN THIS DOCUMENT	
12. NAME OF CONTRACTOR/OFFICE  BY _____ (Signature of person authorized to sign)		15. WASHINGTON METROPOLITAN AREA TRANSIT AUTHORITY  BY _____ (Signature of Contracting Officer)	
13. NAME AND TITLE OF SIGNER (Type or print)	14. DATE SIGNED	16. NAME OF CONTRACTING OFFICER (Type or print)  Charmyne D. Reid	17. DATE SIGNED  January 8, 2018

**Washington Area Transit Authority (WMATA)  
RFP CQ18079\_ MiFare Regular Smartcards  
Amendment 003**

**Questions**

**Q28.** Can you please tell me what you are currently paying and what quantities was the current prices based on?

**A. Please refer to #29 (f,g,i) –Request for Records contained within the RFP.**

**Q29.** Can we provide pricing for the cards only without the mailer option?

**A. Contractors should provide pricing for a full service solution for card fulfillment and shipping according to these requirements, please refer to page 99. The price proposal requests a per unit price for cards, postage, internet fulfillment and bulk fulfillment. Pricing for these categories is required. Mailer pricing would be included in postage, internet fulfillment and bulk fulfillment.**

**Q30.** We realize that the Custom cards will have personalized photos added but will the Regular items need to be dye sub receptive for additional photo or card printing?

**A. No. This feature is not anticipated but subject to change based on operational demands.**

**Q31.** Is there any way a Buy America clause could be added to your solicitations?

**A. Buy America clauses shall not be added to the solicitation. Federal funds are not being used for this procurement.**

**Q32.** Can we get a percentage breakdown of the multiple delivery addresses (excluding the mailer fulfillment portion)? Will any additional equipment be needed for the deliveries besides the specified lift gate?

**A. There are over 250 locations with different delivery addresses to support internet sales and the retail merchant programs. The majority of cards are delivered to our secure warehouse facility. Additional equipment is not anticipated.**

**Q33.** May we also get a percentage break for programming? Initialized only vs. loaded with particular values or products.

**A. Programming for initialization should be factored into the unit price. It is estimated that 90% of the cards are initialized. The remaining 10% are uninitialized. This estimate is subject to change based on operational needs.**

**Q34.** The 3,000 samples that are requested with the RFP, if they are to be fully functional and with the custom artwork, will take longer to produce than the time allotted with the current RFP due date. Most new projects have an 8-12 week lead time. May we get an extension? Also, will you need 3,000 cards per artwork? Will art and programming files be provided for the samples?

**A. Please refer to the response provided for Question 2 and 4. In addition to extending the response time, WMATA has reduced the number of requested sample cards.**

**Q35.** Do we need to provide stickers and fob samples in both proposed chip types or just the currently used Mifare Plus X?

**A. No. WMATA would like the response to the current Mifare Plus X. The Desfire chip is not used now at WMATA but may be used in the future.**

**Q36.** I know we can't get a current item by item price breakdown during the RFP process but can we get the bottom line figure as mentioned in the RFP documents?

**A. WMATA estimates the bottom line figure is \$24.6 million.**

**Q37.** You have asked for pricing on fobs and stickers as options. The pricing for these items are very different but the pricing spreadsheet does not have separate columns for the different prices. How would you like this addressed?

**A. Provide a unit price for all products recommended according to the Price Proposal Sheet. "Stickers, Fobs, Rings" are listed as an optional. The number of units of Stickers, Fobs and Rings ranges from 100 to 300,000 over the life of the contract. Prices are requested by year.**

**Q38.** It is mentioned that you may change chip types in the future and want to be able to exchange the existing inventory (3 month supply we are to have on hand). Is this exchange expected at no charge? Please clarify.

**A. Please refer to Chapter IV – Changes/Price Adjustments contained within the RFP.**

**Q39.** Can you specify if bid CQ18079 is subject to Buy America provisions?

**A. Please refer to the response provided for Question 31.**

**Q40.** Kindly requests to receive samples of the CSC products referred to in this bid. Can you please send them to our address listed below?

**A. Please refer to the response provided for Question 1.**

**Q41.** Can you please provide pricing / volume data from previous contract award for the same products being sought in this current bid CQ18079?

**A. Please refer to the response provided for Question 28.**

**Q42.** Page 14 of the bid document states that the bid must include printed samples according to the electronic graphics artwork provided by WMATA. Can you please provide me the artwork for all card variants being requested?

**A. Please refer to the response provided for Question 1.**

**Q43.** Page 13 of the bid document mentions that the samples must adhere to CUBIC specifications; however, the CUBIC specifications to build the CSC were not provided with the bid documents. Can you please supply me the correct specifications of the CUBIC CSC utilized by WMATA?

**A. Technical Specifications for the CSCs used by WMATA have been provided in Appendix C. A relationship with CUBIC is required to initialize the card.**

**Q44.** Due to the fact that artwork files or the specifications weren't supplied with the bid documents, and that the chip types being requested aren't immediately available, my company kindly requests an extension to the bid due date of two – four weeks. Can you please reply to let me know immediately if WMATA will allow for this extension?

**A. Please refer to the response provided for Questions 1 and 4.**

**Q45.** The price sheet included with the RFP lists Bulk fulfillment and Internet fulfillment min/max quantities. In addition, it lists Service options for postage and for delivery. Can you please expand on the description of exactly what is being sought by WMATA in terms of requirements versus options, and clarify expected actual quantities?

**A. Contractors should provide pricing for a full service solution for card fulfillment and shipping according to the requirements (p. 99). All quantities are provided on the Price Proposal Sheet. Internet and bulk fulfillment are required. Postage and Delivery are also required.**

**Q46.** Will you be putting me in touch with or send me the contact info for the person at Cubic so they can provide the integration info?

**A. Cubic Contact Information is as follows:**

**Cubic Transportation Systems  
5650 Kearny Mesa Rd  
San Diego CA 92111  
858-268-3100**

**There is a Contact form located at:  
<https://www.cubic.com/Transportation/Contact-Us>**

**END OF AMENDMENT 003**